## 3rd Quarter 2007 Supplemental Financial Information

## Marshall \& Ilsley Corporation <br> (NYSE: MI)

The following unaudited financial information has been provided for the benefit of showing M\&I's current versus historical results.

For each of the first three quarters of 2007, the Corporation incurred certain transaction costs, and expects that it will incur additional transaction costs in future quarters, associated with the recently announced Metavante transaction. The Corporation believes that these transaction expenses do not reflect the Corporation's underlying performance trends.

As previously reported, the Corporation adjusted its opening financial position for 2006 and the financial results in each of the quarters in 2006 for certain derivative transactions entered into by the Corporation that did not qualify for hedge accounting. As a result, the fluctuation in the fair value of the derivatives has been recorded through the income statement with no corresponding offset to the hedged items or accumulated other comprehensive income. The Corporation believes that the fair value fluctuations and the results of terminating those derivatives do not reflect the Corporation's underlying performance trends.

While it is not intended to replace or take precedence to financial information reported in accordance with GAAP, the Corporation believes that its underlying performance trends are more evident by excluding the effects of the transaction expenses and non-cash fair value fluctuations associated with the derivatives from the periodic income statements and performance statistics presented in this supplemental financial information. A reconciliation of the supplemental financial information to financial information reported in accordance with GAAP is presented on page 13.

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Marshall \& Ilsley Corporation
Quarterly Financial Information

| PER SHARE DATA | $\begin{gathered} \text { 3rd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2nd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th } Q \text { tr. } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { 3rd Qtr. } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { 2nd Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th Qtr. } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { 3rd Qtr. } \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted: |  |  |  |  |  |  |  |  |  |
| Core Operating Income | \$0.85 | \$0.84 | \$0.83 | \$0.84 | \$0.81 | \$0.79 | \$0.78 | \$0.74 | \$0.75 |
| Net Income | 0.83 | 0.83 | 0.83 | 0.79 | 0.92 | 0.74 | 0.72 | 0.74 | 0.75 |
| Basic: |  |  |  |  |  |  |  |  |  |
| Core Operating Income | 0.86 | 0.86 | 0.85 | 0.86 | 0.83 | 0.81 | 0.79 | 0.76 | 0.77 |
| Net Income | 0.84 | 0.85 | 0.85 | 0.81 | 0.94 | 0.75 | 0.74 | 0.76 | 0.77 |
| Dividend Declared | 0.31 | 0.31 | 0.27 | 0.27 | 0.27 | 0.27 | 0.24 | 0.24 | 0.24 |
| Book Value | 26.45 | 25.20 | 24.90 | 24.24 | 23.51 | 22.68 | 20.75 | 20.27 | 19.81 |
| Shares Outstanding (millions): |  |  |  |  |  |  |  |  |  |
| Average - Diluted | 266.3 | 264.8 | 261.3 | 260.5 | 259.7 | 258.3 | 240.3 | 239.6 | 238.2 |
| End of Period | 267.1 | 257.1 | 256.8 | 255.5 | 254.8 | 254.0 | 236.1 | 235.4 | 234.4 |
| INCOME STATEMENT (\$millions) |  |  |  |  |  |  |  |  |  |
| Net Interest Income (FTE) | \$407.5 | \$402.9 | \$397.4 | \$402.3 | \$400.5 | \$384.5 | \$333.0 | \$339.8 | \$330.3 |
| Provision for Loan \& Lease Losses | 41.5 | 26.0 | 17.1 | 18.3 | 10.3 | 11.1 | 11.0 | 13.0 | 9.9 |
| Data Processing Services | 375.1 | 363.8 | 356.4 | 355.2 | 339.5 | 345.0 | 343.0 | 323.8 | 296.0 |
| Wealth Management | 66.5 | 65.6 | 60.7 | 57.9 | 54.6 | 56.3 | 52.8 | 48.2 | 48.3 |
| Service Charge on Deposits | 29.3 | 28.0 | 25.9 | 26.3 | 25.7 | 25.0 | 22.5 | 23.3 | 23.6 |
| Mortgage Banking | 6.5 | 12.0 | 10.1 | 12.1 | 14.4 | 12.9 | 12.9 | 14.6 | 16.2 |
| Net Investment Securities Gains | 8.9 | 19.5 | 1.6 | 3.1 | 4.5 | 1.0 | 1.1 | 2.9 | 7.4 |
| Gains (Losses) Related to Firstsource | 0.0 | (1.0) | 8.0 | - | , | - |  | - | - |
| All Other | 59.0 | 49.1 | 44.4 | 48.1 | 38.6 | 41.5 | 39.9 | 36.5 | 38.6 |
| Total Non-Interest Revenues | 545.3 | 537.0 | 507.1 | 502.7 | 477.3 | 481.7 | 472.2 | 449.3 | 430.1 |
| Salaries \& Employee Benefits | 312.0 | 317.8 | 297.1 | 311.3 | 314.3 | 307.1 | 277.4 | 282.7 | 278.0 |
| Occupancy and Equipment | 61.8 | 62.3 | 59.3 | 60.6 | 61.8 | 63.8 | 57.8 | 56.8 | 54.6 |
| Software Expenses | 18.8 | 18.8 | 18.8 | 18.0 | 17.9 | 17.3 | 17.4 | 15.5 | 15.0 |
| Processing Charges | 30.7 | 37.5 | 30.8 | 27.8 | 25.6 | 29.6 | 27.0 | 18.0 | 16.2 |
| Supplies and Printing | 6.7 | 8.0 | 7.9 | 6.3 | 6.8 | 6.5 | 6.1 | 6.0 | 5.6 |
| Professional Services | 14.7 | 17.6 | 15.0 | 18.9 | 16.2 | 14.0 | 11.4 | 15.6 | 14.3 |
| Shipping and Handling | 23.2 | 23.9 | 25.4 | 23.3 | 21.4 | 21.7 | 23.9 | 18.9 | 16.9 |
| Intangible Amortization | 12.5 | 12.3 | 11.3 | 12.3 | 12.1 | 12.0 | 8.9 | 8.8 | 6.1 |
| Other | 91.0 | 75.8 | 85.9 | 85.0 | 70.5 | 72.3 | 75.2 | 83.3 | 63.8 |
| Total Non-Interest Expenses | 571.4 | 574.0 | 551.5 | 563.5 | 546.6 | 544.3 | 505.1 | 505.6 | 470.5 |
| Tax Equivalent Adjustment | 7.0 | 7.0 | 7.1 | 7.1 | 7.3 | 7.7 | 7.9 | 8.2 | 8.5 |
| Pre-Tax Core Operating Earnings | 332.9 | 332.9 | 328.8 | 316.1 | 313.6 | 303.1 | 281.2 | 262.3 | 271.5 |
| Income Taxes | 107.6 | 110.3 | 110.7 | 97.7 | 102.7 | 99.4 | 94.4 | 84.8 | 91.8 |
| Core Operating Income | \$225.3 | \$222.6 | \$218.1 | \$218.4 | \$210.9 | \$203.7 | \$186.8 | \$177.5 | \$179.7 |
| Metavante Transaction Costs, net of tax | (5.4) | (2.3) | (1.3) | - | - | - | - | - | - |
| Derivative Gain / (Loss) - Discontinued Hedges, net of tax | - | - | - | (13.0) | 28.0 | (13.2) | (13.7) | - | - |
| Net Income | \$219.9 | \$220.3 | \$216.8 | \$205.4 | \$238.9 | \$190.5 | \$173.1 | \$177.5 | \$179.7 |


|  | $\begin{gathered} \text { September 30, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2007 \\ \hline \end{gathered}$ | $\underset{2007}{\text { March 31, }}$ | $\begin{gathered} \text { December 31, } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ | $\underset{2006}{\text { March 31, }}$ | $\begin{gathered} \text { December 31, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2005 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS - END OF PERIOD (Smillions) |  |  |  |  |  |  |  |  |  |
| Cash \& Due From Banks | \$1,081 | \$1,246 | \$1,085 | \$1,248 | \$1,250 | \$1,281 | \$1,017 | \$1,155 | \$1,080 |
| Trading Securities | 53 | 51 | 117 | 36 | 45 | 55 | 40 | 30 | 28 |
| Short - Term Investments | 718 | 541 | 182 | 256 | 254 | 281 | 159 | 300 | 306 |
| Investment Securities | 7,257 | 7,575 | 7,530 | 7,473 | 7,349 | 7,175 | 6,627 | 6,320 | 6,330 |
| Loans \& Leases: |  |  |  |  |  |  |  |  |  |
| Commercial Loans \& Leases: |  |  |  |  |  |  |  |  |  |
| Commercial Loans | 13,052 | 12,518 | 12,304 | 12,048 | 11,792 | 11,759 | 10,241 | 9,566 | 9,255 |
| Commercial Lease Financing | 517 | 513 | 514 | 539 | 535 | 511 | 493 | 500 | 466 |
| Total Commercial Loans \& Leases | 13,569 | 13,031 | 12,818 | 12,587 | 12,327 | 12,270 | 10,734 | 10,066 | 9,721 |
| Commercial Real Estate: |  |  |  |  |  |  |  |  |  |
| Commercial Mortgages | 11,760 | 11,283 | 10,904 | 10,966 | 11,002 | 10,861 | 8,819 | 8,825 | 8,733 |
| Construction Loans | 3,929 | 3,706 | 3,487 | 3,385 | 3,282 | 2,998 | 1,917 | 1,596 | 1,526 |
| Total Commercial Real Estate | 15,689 | 14,989 | 14,391 | 14,351 | 14,284 | 13,859 | 10,736 | 10,421 | 10,259 |
| Residential Real Estate: |  |  |  |  |  |  |  |  |  |
| Residential Mortgages | 6,893 | 6,686 | 6,501 | 6,329 | 6,078 | 5,817 | 5,370 | 5,051 | 4,752 |
| Construction Loans | 2,807 | 2,796 | 2,807 | 2,703 | 2,533 | 2,404 | 2,138 | 2,045 | 1,739 |
| Total Residential Real Estate | 9,700 | 9,482 | 9,308 | 9,032 | 8,611 | 8,221 | 7,508 | 7,096 | 6,491 |
| Personal Loans \& Leases: |  |  |  |  |  |  |  |  |  |
| Personal Loans | 1,517 | 1,397 | 1,353 | 1,458 | 1,469 | 1,409 | 1,519 | 1,618 | 1,588 |
| Personal Lease Financing | 192 | 181 | 172 | 165 | 158 | 142 | 133 | 132 | 131 |
| Home Equity Loans \& Lines | 4,304 | 4,206 | 4,213 | 4,342 | 4,416 | 4,537 | 4,606 | 4,834 | 4,916 |
| Total Consumer Loans \& Leases | 6,013 | 5,784 | 5,738 | 5,965 | 6,043 | 6,088 | 6,258 | 6,584 | 6,635 |
| Total Loans \& Leases | 44,971 | 43,286 | 42,255 | 41,935 | 41,265 | 40,438 | 35,236 | 34,167 | 33,106 |
| Reserve for Loan \& Leases Losses | (453) | (431) | (423) | (421) | (417) | (415) | (369) | (364) | (362) |
| Premises and Equipment, net | 601 | 586 | 576 | 572 | 568 | 569 | 500 | 491 | 469 |
| Goodwill \& Intangibles | 3,490 | 3,419 | 3,245 | 3,212 | 3,221 | 3,155 | 2,484 | 2,461 | 2,388 |
| Other Assets | 3,050 | 2,025 | 1,964 | 1,919 | 1,948 | 1,915 | 1,671 | 1,653 | 1,650 |
| Total Assets | \$60,768 | \$58,298 | \$56,531 | \$56,230 | \$55,483 | \$54,454 | \$47,365 | \$46,213 | $\underline{\text { \$44,995 }}$ |
| LIABILTTIES - END OF PERIOD (Smillions) |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |
| Noninterest Bearing | \$5,534 | \$5,718 | \$5,392 | \$6,113 | \$5,566 | \$5,773 | \$5,000 | \$5,525 | \$5,224 |
| Bank Issued Interest Bearing Activity: |  |  |  |  |  |  |  |  |  |
| Savings \& NOW | 2,813 | 2,833 | 2,937 | 3,025 | 2,991 | 3,170 | 2,756 | 2,958 | 2,972 |
| Money Market | 8,847 | 8,510 | 8,447 | 8,199 | 7,961 | 7,609 | 6,809 | 6,407 | 6,159 |
| Foreign Activity | 1,725 | 1,619 | 1,414 | 1,700 | 1,189 | 1,039 | 1,012 | 1,165 | 944 |
| Total Bank Issued Interest Bearing Activity | 13,385 | 12,962 | 12,798 | 12,924 | 12,141 | 11,818 | 10,577 | 10,530 | 10,075 |
| Bank Issued Time: |  |  |  |  |  |  |  |  |  |
| CDs greater than \$100,000 | 3,862 | 3,782 | 3,416 | 3,287 | 3,179 | 2,970 | 2,171 | 1,845 | 1,561 |
| All Other Time | 4,544 | 4,899 | 4,807 | 4,821 | 4,828 | 4,802 | 3,603 | 3,434 | 3,229 |
| Total Bank Issued Time | 8,406 | 8,681 | 8,223 | 8,108 | 8,007 | 7,772 | 5,774 | 5,279 | 4,790 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Foreign Time | 854 | 1,329 | 1,232 | 1,529 | 1,109 | 1,711 | 1,218 | 1,454 | 1,306 |
| All Other | 5,613 | 6,298 | 4,990 | 5,410 | 6,637 | 5,889 | 5,530 | 4,886 | 5,596 |
| Total Wholesale | 6,467 | 7,627 | 6,222 | 6,939 | 7,746 | 7,600 | 6,748 | 6,340 | 6,902 |
| Total Deposits | 33,792 | 34,988 | 32,635 | 34,084 | 33,460 | 32,963 | 28,099 | 27,674 | 26,991 |
| Short - Term Borrowings | 9,835 | 8,172 | 8,661 | 6,425 | 7,006 | 6,778 | 5,553 | 5,627 | 5,497 |
| Long - Term Borrowings | 8,142 | 7,204 | 7,314 | 8,026 | 7,489 | 7,476 | 7,186 | 6,669 | 6,375 |
| Other Liabilities | 1,977 | 1,496 | 1,567 | 1,544 | 1,572 | 1,511 | 1,664 | 1,508 | 1,520 |
| Total Liabilities | 53,746 | 51,860 | 50,177 | 50,079 | 49,527 | 48,728 | 42,502 | 41,478 | 40,383 |
| SHAREHOLDERS' EQUITY - END OF PERIOD (Smillions) |  |  |  |  |  |  |  |  |  |
| Preferred Equity |  |  |  | - |  |  |  |  |  |
| Common Equity | 7,068 | 6,502 | 6,369 | 6,168 | 5,999 | 5,797 | 4,883 | 4,772 | 4,606 |
| Unrealized Gains (Losses) on Securities | (29) | (80) | (11) | (22) | (41) | (104) | (47) | (36) | 4 |
| Unrealized Gains (Losses) on Derivatives | (21) | 12 | (8) | 0 | (2) | 33 | 27 | (1) | 2 |
| Postretirement Benefits - Funded Status | 4 | 4 | 4 | 5 |  | - |  | - |  |
| Accumulated Other Comprehensive Income |  | (64) | (15) | (17) | (43) | (71) | (20) | (37) | 6 |
| Total Common Equity | 7,022 | 6,438 | 6,354 | 6,151 | 5,956 | 5,726 | 4,863 | 4,735 | 4,612 |
| Shareholders' Equity | 7,022 | 6,438 | 6,354 | 6,151 | 5,956 | 5,726 | 4,863 | 4,735 | 4,612 |
| Total Liabilities \& Shareholders' Equity | \$60,768 | \$58,298 | \$56,531 | \$56,230 | \$55,483 | \$54,454 | \$47,365 | \$46,213 | \$44,995 |

Marshall \& Ilsley Corporation
Quarterly Financial Information

|  | $\begin{aligned} & \text { 3rd Qtr. } \\ & 2007 \end{aligned}$ | $\begin{gathered} \text { 2nd Qtr. } \\ { }_{2007} . \end{gathered}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2007 \end{gathered}$ | $\begin{aligned} & \text { 4th Qtr. } \\ & 2006 \end{aligned}$ | $\begin{gathered} \text { 3rd Qtr. } \\ 2006 \text {. } \end{gathered}$ | $\underset{2006}{\text { 2nd } Q \text { tr. }}$ | $\begin{gathered} \text { 1st Qtr. } \\ \text { 2006 } \end{gathered}$ | $\begin{aligned} & \text { 4th Qtr. } \\ & 2005 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { 3rd Qtr. } \\ & 2005 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AVERAGE ASSETS (smillions) |  |  |  |  |  |  |  |  |  |
| Cash \& Due from Banks | \$1,067 | \$1,053 | \$1,042 | \$1,045 | \$1,039 | \$1,031 | \$980 | \$1,012 | \$993 |
| Trading Securities | 49 | 58 | 41 | 44 | 54 | 50 | 34 | 33 | 26 |
| Short-Term Investments | 395 | 274 | 277 | 223 | 302 | 374 | 316 | 216 | 273 |
| Investment Securities | 7,471 | 7,626 | 7,441 | 7,333 | 7,167 | 7,134 | 6,320 | 6,256 | 6,209 |
| Loans \& Leases: |  |  |  |  |  |  |  |  |  |
| Commercial Loans \& Leases: |  |  |  |  |  |  |  |  |  |
| Commercial Loans | 12,755 | 12,494 | 12,164 | 11,800 | 11,559 | 11,441 | 9,877 | 9,290 | 9,126 |
| Commercial Lease Financing | 510 | 507 | 513 | 538 | 529 | 504 | 493 | 471 | 462 |
| Total Commercial Loans \& Leases | 13,265 | 13,001 | 12,677 | 12,338 | 12,088 | 11,945 | 10,370 | 9,761 | 9,588 |
| Commercial Real Estate: |  |  |  |  |  |  |  |  |  |
| Commercial Mortgages | 11,592 | 11,175 | 10,936 | 10,932 | 10,838 | 10,746 | 8,839 | 8,850 | 8,661 |
| Construction Loans | 3,816 | 3,607 | 3,480 | 3,346 | 3,227 | 2,834 | 1,742 | 1,564 | 1,484 |
| Total Commercial Real Estate | 15,408 | 14,782 | 14,416 | 14,278 | 14,065 | 13,580 | 10,581 | 10,414 | 10,145 |
| Residential Real Estate: |  |  |  |  |  |  |  |  |  |
| Residential Mortgages | 6,774 | 6,562 | 6,382 | 6,195 | 5,924 | 5,622 | 5,190 | 4,855 | 4,537 |
| Construction Loans | 2,803 | 2,827 | 2,780 | 2,649 | 2,471 | 2,364 | 2,085 | 1,862 | 1,633 |
| Total Residential Real Estate | 9,577 | 9,389 | 9,162 | 8,844 | 8,395 | 7,986 | 7,275 | 6,717 | 6,170 |
| Personal Loans \& Leases: |  |  |  |  |  |  |  |  |  |
| Personal Loans | 1,431 | 1,338 | 1,389 | 1,429 | 1,436 | 1,455 | 1,615 | 1,556 | 1,543 |
| Personal Lease Financing | 185 | 176 | 168 | 162 | 150 | 136 | 132 | 132 | 128 |
| Home Equity Loans \& Lines | 4,248 | 4,223 | 4,295 | 4,387 | 4,474 | 4,596 | 4,706 | 4,822 | 4,905 |
| Total Consumer Loans \& Leases | 5,864 | 5,737 | 5,852 | 5,978 | 6,060 | 6,187 | 6,453 | 6,510 | 6,576 |
| Total Loans \& Leases | 44,114 | 42,909 | 42,107 | 41,438 | 40,608 | 39,698 | 34,679 | 33,402 | 32,479 |
| Reserve for Loan \& Leases Losses | (444) | (432) | (424) | (420) | (420) | (416) | (368) | (365) | (364) |
| Premises and Equipment, net | 597 | 589 | 575 | 570 | 570 | 565 | 496 | 478 | 459 |
| Goodwill \& Intangibles | 3,492 | 3,418 | 3,244 | 3,216 | 3,169 | 3,139 | 2,496 | 2,425 | 2,317 |
| Other Assets | 2,483 | 2,208 | 2,209 | 2,053 | 2,095 | 2,046 | 1,827 | 1,792 | 1,743 |
| Total Assets | \$59,224 | \$57,703 | \$56,512 | \$55,502 | \$54,584 | \$53,621 | \$46,780 | \$45,249 | \$44,135 |
| Memo: |  |  |  |  |  |  |  |  |  |
| Average Earning Assets | \$52,029 | \$50,867 | \$49,866 | \$49,038 | \$48,131 | \$47,256 | \$41,349 | \$39,907 | \$38,987 |
| Average Earning Assets Excluding Investment Securities |  |  |  |  |  |  |  |  |  |
| AVERAGE LIABILITIES (\$millions) |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |
| Noninterest Bearing | \$5,489 | \$5,431 | \$5,319 | \$5,526 | \$5,462 | \$5,404 | \$4,942 | \$5,195 | \$5,049 |
| Bank Issued Interest Bearing Activity: |  |  |  |  |  |  |  |  |  |
| Savings \& NOW | 2,899 | 2,929 | 2,951 | 2,961 | 3,081 | 3,251 | 2,831 | 2,911 | 3,049 |
| Money Market | 8,853 | 8,587 | 8,260 | 8,128 | 7,795 | 7,389 | 6,599 | 6,354 | 6,047 |
| Foreign Activity | 1,628 | 1,394 | 1,424 | 1,427 | 1,151 | 1,000 | 1,034 | 1,084 | 932 |
| Total Bank Issued Interest Bearing Activity | 13,380 | 12,910 | 12,635 | 12,516 | 12,027 | 11,640 | 10,464 | 10,349 | 10,028 |
| Bank Issued Time: |  |  |  |  |  |  |  |  |  |
| CDs greater than \$100,000 | 3,851 | 3,636 | 3,401 | 3,264 | 3,137 | 2,878 | 2,035 | 1,703 | 1,421 |
| All Other Time | 4,778 | 4,882 | 4,832 | 4,847 | 4,843 | 4,769 | 3,509 | 3,354 | 3,095 |
| Total Bank Issued Time | 8,629 | 8,518 | 8,233 | 8,111 | 7,980 | 7,647 | 5,544 | 5,057 | 4,516 |
| Total Bank Issued Deposits | 27,498 | 26,859 | 26,187 | 26,153 | 25,469 | 24,691 | 20,950 | 20,601 | 19,593 |
| Wholesale: |  |  |  |  |  |  |  |  |  |
| Foreign Time | 842 | 829 | 1,101 | 892 | 1,147 | 1,931 | 1,762 | 897 | 1,076 |
| All Other | 5,882 | 5,430 | 5,270 | 6,092 | 6,305 | 6,119 | 4,767 | 5,826 | 5,683 |
| Total Wholesale | 6,724 | 6,259 | 6,371 | 6,984 | 7,452 | 8,050 | 6,529 | 6,723 | 6,759 |
| Total Deposits | 34,222 | 33,118 | 32,558 | 33,137 | 32,921 | 32,741 | 27,479 | 27,324 | 26,352 |
| Short - Term Borrowings | 4,491 | 4,297 | 4,249 | 4,091 | 3,664 | 3,419 | 3,371 | 2,563 | 2,859 |
| Long - Term Borrowings | 11,902 | 11,942 | 11,624 | 10,452 | 10,366 | 10,050 | 9,404 | 8,936 | 8,686 |
| Other Liabilities | 1,848 | 1,822 | 1,823 | 1,772 | 1,773 | 1,747 | 1,712 | 1,751 | 1,740 |
| Total Liabilities | 52,463 | 51,179 | 50,254 | 49,452 | 48,724 | 47,957 | 41,966 | 40,574 | 39,637 |
| AVERAGE SHAREHOLDERS' EQUITY(Smillions) |  |  |  |  |  |  |  |  |  |
| Shareholders' Equity | 6,761 | 6,524 | 6,258 | 6,050 | 5,860 | 5,664 | 4,814 | 4,675 | 4,498 |
| Total Liabilities \& Shareholders' Equity | \$59,224 | \$57,703 | $\underline{\text { \$56,512 }}$ | \$55,502 | \$54,584 | \$53,621 | $\underline{\text { \$46,780 }}$ | \$45,249 | \$44,135 |
| Memo: |  |  |  |  |  |  |  |  |  |
| Average Interest Bearing Liabilities | \$45,126 | \$43,926 | \$43,112 | \$42,154 | \$41,489 | \$40,806 | \$35,312 | \$33,628 | \$32,848 |

Marshall \& Ilsley Corporation
Quarterly Financial Information

|  | $\begin{gathered} \text { 3rd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\underset{2007}{{ }_{2}^{\text {2nd Qtr. }}}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th Qtr. } \\ 2006 \\ \hline \end{gathered}$ |  | 3rd Qtr. 2006 | $\begin{gathered} \text { 2nd Qtr. } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { 4th Qtr. } . \\ & 2005 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { rd Qtr. } \\ & 2005 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| KEY RATIOS (a) |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Margin ( $\mathrm{F}^{\prime \prime} \mathrm{IE}$ ) / Avg. Earning Assets Interest Spread (FTE) | ${ }_{2.48}^{3.10} \%$ | ${ }_{2.54}^{3.17} \%$ | $\begin{aligned} & 3.23 \\ & 2.60 \end{aligned}$ | 3.25 2.61 | \% | $\begin{aligned} & 3.29 \% \\ & 2.67 \end{aligned}$ | ${ }_{2.66}^{3.26} \%$ | ${ }_{2.68}^{3.26} \%$ | 3.38 2.82 | \% | $\begin{aligned} & 3.36 \% \\ & 2.87 \end{aligned}$ |
| Etticiency Ratio | 60.3 | ${ }_{513}^{62.3}$ | ${ }^{61.0}$ | ${ }_{50}^{62.2}$ |  | ${ }_{52.6}^{62.6}$ | ${ }^{62.9}$ | ${ }^{62.8}$ | ${ }_{51.1}^{64}$ |  | ${ }_{50.8}^{62.5}$ |
| Efficiency Ratio without Metavante | 49.9 | 51.3 | 50.5 | 50.6 |  | 52.4 | 51.2 | 48.8 | 51.5 |  | 50.8 |
| Return on Assets | 1.51 | 1.55 | 1.56 | 1.56 |  | 1.53 | 1.52 | 1.62 | 1.56 |  | 1.62 |
| Keturn on Equity | 13.22 | 13.69 | 14.13 | 14.27 |  | 14.22 | 14.36 | 15.67 | 15.06 |  | 15.85 |
| Equity / Assets (End of Period) | 11.56 | 11.04 | 11.24 | 10.94 |  | 10.73 | 10.52 | 10.27 | 10.25 |  | 10.25 |
| Tangible Equity / Tangible Assets (End of Period) | 6.42 | 5.77 | 6.10 | 5.82 |  | 5.53 | 5.30 | 5.59 | 5.49 |  | 5.51 |
| MARGIN ANALYSIS (b) |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases: |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Loans \& Leases | 7.61 \% | 7.58 \% | 7.62 \% | 7.58 | \% | 7.62 \% | 7.32 \% | 6.91 \% | 6.62 | \% | 6.17 \% |
| Commercial Real Estate | 7.51 | 7.58 | 7.60 | 7.60 |  | 7.63 | 7.34 | 6.94 | 6.65 |  | 6.33 |
| Residential Real Estate | 7.14 | 7.28 | 7.32 | 7.19 |  | 7.12 | 7.01 | 6.85 | 6.47 |  | 6.18 |
| Home Equity Loans \& Lines | 7.51 | 7.52 | 7.55 | 7.47 |  | 7.49 | 7.21 | 6.98 | 6.64 |  | 6.32 |
| Personal Loans \& Leases | 7.69 | 7.80 | 7.83 | 7.57 |  | 7.40 | 7.20 | 6.77 | 6.44 |  | 6.21 |
| Total Loans \& Leases | 7.47 | 7.52 | 7.55 | 7.49 |  | 7.49 | 7.25 | 6.91 | 6.59 |  | 6.25 |
| Investment Securities | 5.21 | 5.24 | 5.34 | 5.21 |  | 5.20 | 5.19 | 5.17 | 5.00 |  | 4.99 |
| Trading Securities | 1.97 | 2.47 | 1.38 | 1.67 |  | 1.38 | 1.70 | 0.87 | 0.74 |  | 0.90 |
| Short-Term Investments | 5.69 | 5.40 | 5.57 | 5.60 |  | 5.79 | 5.37 | 4.58 | 4.37 |  | 3.86 |
| Interest Income (FTE) / Avg. Interest Earning Assets | 7.12 \% | 7.16 \% | 7.20 \% | 7.13 | \% | 7.13 \% | 6.91 \% | 6.62 \% | 6.33 | \% | 6.03 \% |
| Interest Bearing Deposits: |  |  |  |  |  |  |  |  |  |  |  |
| Bank Issued Interest Bearing Activity | 3.60 \% | 3.57 \% | 3.58 \% | 3.55 | \% | 3.47 \% | 3.26 \% | 2.89 \% | 2.49 | \% | 2.06 \% |
| Bank Issued Time | 4.98 | 4.94 | 4.84 | 4.72 |  | 4.55 | 4.25 | 3.90 | 3.65 |  | 3.29 |
| Total Bank Issued | 4.14 | 4.11 | 4.08 | 4.01 |  | 3.90 | 3.65 | 3.24 | 2.87 |  | 2.44 |
| Wholesale | 5.16 | 5.09 | 5.10 | 5.07 |  | 5.00 | 4.78 | 4.40 | 3.64 |  | 3.29 |
| Total Interest Bearing Deposits | 4.38 | 4.33 | 4.32 | 4.28 |  | 4.20 | 3.98 | 3.58 | 3.10 |  | 2.71 |
| Short-Term Borrowings | 5.17 | 5.23 | 5.24 | 5.30 |  | 5.39 | 5.06 | 4.73 | 4.34 |  | 3.88 |
| Long-Term Borrowings | 5.09 | 5.05 | 5.02 | 4.86 |  | 4.84 | 4.69 | 4.51 | 4.26 |  | 4.04 |
| Interest Expense / Avg. Interest Bearing Liabilities | 4.64 \% | 4.62 $\%$ | 4.60 \% | 4.52 | \% | 4.46 \% | 4.25 \% | $3.94{ }^{\text {\% }}$ | 3.51 | \% | 3.16 \% |
| Net Interest Margin (FTE) / Avg. Earning Assets | 3.10 \% | 3.17 \% | 3.23 \% | 3.25 | \% | 3.29 \% | 3.26 \% | 3.26 \% | 3.38 | \% | 3.36 \% |
| Interest Spread (FTE) | 2.48 \% | 2.54 \% | 2.60 \% | 2.61 | \% | 2.67 \% | 2.66 \% | 2.68 \% | 2.82 | \% | 2.87 \% |
| NONPERFORMING ASSETS |  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual Loans \& Leases | \$445.8 | \$373.4 | \$340.7 | \$264.9 |  | \$213.9 | \$193.0 | \$144.5 | \$134.7 |  | \$141.4 |
| Renegotiated | 0.1 | 0.1 | 0.1 | 0.1 |  | 0.1 | 0.1 | 0.1 | 0.2 |  | 0.2 |
| Past 90 Days or More | 7.7 | 10.5 | 10.9 | 3.0 |  | 5.2 | 4.9 | 4.5 | 5.7 |  | 5.7 |
| Total Nonperforming Loans \& Leases | 453.6 | 384.0 | 351.7 | 268.0 |  | 219.2 | 198.0 | 149.1 | 140.6 |  | 147.3 |
| Other Real Estate Owned | 77.3 | 24.4 | 26.5 | 25.5 |  | 15.1 | 11.7 | 8.2 | 8.9 |  | 8.8 |
| Total Nonperforming Assets | \$530.9 | \$408.4 | \$378.2 | \$293.5 |  | \$234.3 | \$209.7 | \$157.3 | \$149.5 |  | \$156.1 |

Notes: (a) Based on Core Operating activities
(b) Based on average balances excluding fair value adjustments for available for sale securities.

Marshall \& Ilsley Corporation
Quarterly Financial Information


Marshall \& Ilsley Corporation
Quarterly Financial Information

|  | $\begin{gathered} \text { 3rd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2nd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 3rd Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2nd Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th Qtr. } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 3rd Qtr. } \\ 2005 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banking: |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$411.7 | \$406.1 | \$397.4 | \$403.0 | \$402.4 | \$386.5 | \$330.7 | \$335.5 | \$325.3 |
| Other Income |  |  |  |  |  |  |  |  |  |
| Fees - External | 94.1 | 103.5 | 80.5 | 80.5 | 79.8 | 79.9 | 73.7 | 75.3 | 77.3 |
| Fees - Intercompany | 18.9 | 18.6 | 18.1 | 17.7 | 15.3 | 16.0 | 16.1 | 15.6 | 14.5 |
| Total Other Income | 113.0 | 122.1 | 98.6 | 98.2 | 95.1 | 95.9 | 89.8 | 90.9 | 91.8 |
| Other Expenses: |  |  |  |  |  |  |  |  |  |
| Expenses - Other | 200.9 | 194.0 | 191.0 | 194.5 | 192.4 | 184.8 | 163.7 | 166.2 | 162.2 |
| Expenses - Intercompany | 47.9 | 47.0 | 46.3 | 44.3 | 44.5 | 43.2 | 40.4 | 41.8 | 38.3 |
| Total Other Expenses | 248.8 | 241.0 | 237.3 | 238.8 | 236.9 | 228.0 | 204.1 | 208.0 | 200.5 |
| Provision for Loan and Leases Losses | 41.2 | 25.7 | 16.8 | 17.9 | 9.9 | 10.6 | 10.5 | 12.5 | 9.7 |
| Income before Taxes | 234.7 | 261.5 | 241.9 | 244.5 | 250.7 | 243.8 | 205.9 | 205.9 | 206.9 |
| Income Tax Expense | 75.9 | 86.1 | 79.4 | 76.8 | 83.3 | 81.0 | 67.8 | 66.3 | 67.7 |
| Segment Income | \$158.8 | \$175.4 | \$162.5 | \$167.7 | \$167.4 | \$162.8 | \$138.1 | \$139.6 | \$139.2 |
|  |  |  |  |  |  |  |  |  |  |
| All Others: |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$4.8 | \$4.3 | \$5.4 | \$3.9 | \$3.7 | \$3.5 | \$3.6 | \$4.3 | \$4.6 |
| Other Income |  |  |  |  |  |  |  |  |  |
| Fees - External | 69.0 | 65.0 | 61.7 | 61.8 | 54.5 | 55.3 | 53.4 | 50.6 | 47.6 |
| Fees - Intercompany | 1.9 | 1.9 | 1.7 | 1.7 | 1.6 | 1.5 | 1.5 | 0.4 | 2.8 |
| Total Other Income | 70.9 | 66.9 | 63.4 | 63.5 | 56.1 | 56.8 | 54.9 | 51.0 | 50.4 |
| Other Expenses: |  |  |  |  |  |  |  |  |  |
| Expenses - Other | 42.5 | 41.6 | 37.2 | 35.5 | 34.8 | 36.0 | 34.3 | 30.7 | 29.6 |
| Expenses - Intercompany | 14.8 | 13.7 | 13.9 | 12.4 | 11.4 | 11.4 | 11.1 | 10.3 | 10.3 |
| Total Other Expenses | 57.3 | 55.3 | 51.1 | 47.9 | 46.2 | 47.4 | 45.4 | 41.0 | 39.9 |
| Provision for Loan and Leases Losses | 0.3 | 0.3 | 0.3 | 0.4 | 0.4 | 0.5 | 0.5 | 0.5 | 0.2 |
| Income before Taxes | 18.1 | 15.6 | 17.4 | 19.1 | 13.2 | 12.4 | 12.6 | 13.8 | 14.9 |
| Income Tax Expense | 2.6 | 5.3 | 6.4 | 7.1 | 4.5 | 4.5 | 4.6 | 5.1 | 5.5 |
| Segment Income | \$15.5 | \$10.3 | \$11.0 | \$12.0 | \$8.7 | \$7.9 | \$8.0 | \$8.7 | \$9.4 |

Note: (a) Fees-Intercompany represents intercompany revenue charged to other segments for providing certain services. Expenses-Intercompany represents fees charged by other segments for certain services received. For each segment, Expenses-Intercompany are not the costs of that segment's reported intercompany revenues. Intrasegment revenue and expenses have been eliminated.

Marshall \& Ilsley Corporation
Quarterly Financial Information


Note: (a) Includes intercompany fees and intercompany expenses charged to other segments for providing certain services. Revenue also includes intercompany float Income which represents interest income
on balances invested with an affiliate bank, which arise from Electronic Bill Payment activities. Intrasegment revenues and expenses have been eliminated.
(b) Segment income excludes the costs associated with the transaction to separate Metavante and Marshall \& Ilsley Corporation that was announced on April 3, 2007

Segment income including such transactions costs amounted to $\$ 42.9$ million in the Second Quarter and $\$ 50.2$ million in the Third Quarter of 2007.

Marshall \& Ilsley Corporation
Annual Financial Information

|  | YEARS ENDED DECEMBER 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2004 | 2003 | 2002 |
| PER SHARE DATA |  |  |  |  |  |
| Diluted: |  |  |  |  |  |
| Core Operating Income | \$3.22 | \$2.99 | \$2.66 | \$2.28 | \$2.06 |
| Net Income | 3.17 | 2.99 | 2.66 | 2.28 | 2.06 |
| Basic: |  |  |  |  |  |
| Core Operating Income | 3.29 | 3.06 | 2.72 | 2.31 | 2.15 |
| Net Income | 3.24 | 3.06 | 2.72 | 2.31 | 2.15 |
| Dividend Declared | 1.050 | 0.930 | 0.810 | 0.700 | 0.625 |
| Book Value | 24.24 | 20.27 | 17.51 | 15.24 | 13.71 |
| Shares Outstanding (millions): |  |  |  |  |  |
| Average - Diluted | 254.6 | 236.0 | 227.5 | 229.2 | 222.8 |
| End of Period | 255.5 | 235.4 | 227.3 | 223.2 | 226.2 |
| INCOME STATEMENT (Smillions) |  |  |  |  |  |
| Net Interest Income (FTE) | \$1,520.4 | \$1,298.6 | \$1,192.8 | \$1,121.2 | \$1,059.5 |
| Provision for Loan \& Lease Losses | 50.6 | 44.8 | 38.0 | 63.0 | 74.4 |
| Data Processing Services | 1,382.7 | 1,185.1 | 934.1 | 700.6 | 640.6 |
| Wealth Management | 221.6 | 191.7 | 175.1 | 148.3 | 140.7 |
| Service Charge on Deposits | 99.6 | 94.0 | 98.9 | 102.5 | 100.8 |
| Mortgage Banking | 52.4 | 50.5 | 34.7 | 67.2 | 51.9 |
| Net Investment Securities Gains (Losses) | 9.7 | 45.5 | 35.4 | 21.6 | (6.3) |
| All Other | 167.9 | 149.5 | 139.8 | 143.4 | 134.0 |
| Total Non-Interest Revenues (Core Operating 2006) | 1,933.9 | 1,716.3 | 1,418.0 | 1,183.6 | 1,061.7 |
| Salaries \& Employee Benefits | 1,210.1 | 1,074.7 | 919.4 | 830.8 | 779.8 |
| Occupancy and Equipment | 244.0 | 215.6 | 192.8 | 179.0 | 191.5 |
| Software Expenses | 70.7 | 58.0 | 50.0 | 44.7 | 44.2 |
| Processing Charges | 110.1 | 62.6 | 52.2 | 48.3 | 39.3 |
| Supplies and Printing | 25.6 | 23.9 | 23.6 | 22.1 | 20.1 |
| Professional Services | 60.7 | 53.6 | 43.8 | 44.4 | 38.5 |
| Shipping and Handling | 90.3 | 72.2 | 67.8 | 51.8 | 45.7 |
| Intangible Amortization | 45.4 | 31.1 | 27.9 | 23.8 | 25.1 |
| Other | 302.6 | 287.4 | 251.2 | 240.7 | 147.0 |
| Total Non-Interest Expenses | 2,159.5 | 1,879.1 | 1,628.7 | 1,485.6 | 1,331.2 |
| Tax Equivalent Adjustment | 30.1 | 33.3 | 32.2 | 31.7 | 32.3 |
| Pre-Tax Core Operating Earnings | 1,214.1 | 1,057.7 | 911.9 | 724.5 | 683.3 |
| Income Taxes (Core Operating Income 2006) | 394.3 | 351.5 | 306.0 | 202.1 | 225.4 |
| Core Operating Income | \$819.8 | \$706.2 | \$605.9 | \$522.4 | \$457.9 |
| Derivative Loss - Discontinued Hedges, net of tax | (12.0) | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Income | \$807.8 | \$706.2 | \$605.9 | \$522.4 | \$457.9 |

Marshall \& Ilsley Corporation
Annual Financial Information

|  | DECEMBER 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2004 | 2003 | 2002 |
| ASSETS - END OF PERIOD (Smillions) |  |  |  |  |  |
| Cash \& Due From Banks | \$1,248 | \$1,155 | \$839 | \$810 | \$1,012 |
| Trading Securities | 36 | 30 | 18 | 16 | 21 |
| Short - Term Investments | 256 | 300 | 173 | 147 | 228 |
| Investment Securities | 7,473 | 6,320 | 6,085 | 5,607 | 5,210 |
| Loans \& Leases: |  |  |  |  |  |
| Commercial Loans \& Leases: |  |  |  |  |  |
| Commercial Loans | 12,048 | 9,566 | 8,482 | 7,111 | 6,872 |
| Commercial Lease Financing | 539 | 500 | 406 | 393 | 394 |
| Total Commercial Loans \& Leases | 12,587 | 10,066 | 8,888 | 7,504 | 7,266 |
| Commercial Real Estate: |  |  |  |  |  |
| Commercial Mortgages | 10,966 | 8,825 | 8,164 | 7,149 | 6,586 |
| Construction Loans | 3,385 | 1,596 | 1,175 | 1,075 | 898 |
| Total Commercial Real Estate | 14,351 | 10,421 | 9,339 | 8,224 | 7,484 |
| Residential Real Estate: |  |  |  |  |  |
| Residential Mortgages | 6,329 | 5,051 | 3,399 | 2,442 | 2,391 |
| Construction Loans | 2,703 | 2,045 | 1,090 | 691 | 506 |
| Total Residential Real Estate | 9,032 | 7,096 | 4,489 | 3,133 | 2,897 |
| Personal Loans \& Leases: |  |  |  |  |  |
| Personal Loans | 1,458 | 1,618 | 1,540 | 1,748 | 1,852 |
| Personal Lease Financing | 165 | 132 | 132 | 184 | 388 |
| Home Equity Loans \& Lines | 4,342 | 4,834 | 5,149 | 4,392 | 4,022 |
| Total Consumer Loans \& Leases | 5,965 | 6,584 | 6,821 | 6,324 | 6,262 |
| Total Loans \& Leases | 41,935 | 34,167 | 29,537 | 25,185 | 23,909 |
| Reserve for Loan \& Leases Losses | (421) | (364) | (358) | (350) | (338) |
| Premises and Equipment, net | 572 | 491 | 467 | 439 | 442 |
| Goodwill \& Intangibles | 3,212 | 2,461 | 2,126 | 1,105 | 1,089 |
| Other Assets | 1,919 | 1,653 | 1,550 | 1,414 | 1,302 |
| Total Assets | \$56,230 | \$46,213 | \$40,437 | \$34,373 | \$32,875 |
| LIABILITIES - END OF PERIOD (Smillions) |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Noninterest Bearing | \$6,113 | \$5,525 | \$4,888 | \$4,715 | \$4,462 |
| Bank Issued Interest Bearing Activity: |  |  |  |  |  |
| Savings \& NOW | 3,025 | 2,958 | 3,387 | 3,322 | 2,857 |
| Money Market | 8,199 | 6,407 | 5,645 | 5,893 | 6,280 |
| Foreign Activity | 1,700 | 1,165 | 892 | 843 | 914 |
| Total Bank Issued Interest Bearing Activity | 12,924 | 10,530 | 9,924 | 10,058 | 10,051 |
| Bank Issued Time: |  |  |  |  |  |
| CDs greater than \$100,000 | 3,287 | 1,845 | 942 | 628 | 657 |
| All Other Time | 4,821 | 3,434 | 2,712 | 2,633 | 2,965 |
| Total Bank Issued Time | 8,108 | 5,279 | 3,654 | 3,261 | 3,622 |
| Total Bank Issued Deposits | 27,145 | 21,334 | 18,466 | 18,034 | 18,135 |
| Wholesale: |  |  |  |  |  |
| Foreign Time | 1,529 | 1,454 | 2,253 | 270 | - |
| All Other | 5,410 | 4,886 | 5,736 | 3,966 | 2,259 |
| Total Wholesale | 6,939 | 6,340 | 7,989 | 4,236 | 2,259 |
| Total Deposits | 34,084 | 27,674 | 26,455 | 22,270 | 20,394 |
| Short-Term Borrowings | 6,425 | 5,627 | 3,530 | 4,933 | 6,093 |
| Long - Term Borrowings | 8,026 | 6,669 | 5,027 | 2,735 | 2,284 |
| Other Liabilities | 1,544 | 1,508 | 1,474 | 1,052 | 1,021 |
| Total Liabilities | 50,079 | 41,478 | 36,486 | 30,990 | 29,792 |
| SHAREHOLDERS' EQUITY - END OF PERIOD (Smillions) |  |  |  |  |  |
| Preferred Equity |  |  |  |  |  |
| Common Equity | 6,168 | 4,772 | 3,928 | 3,380 | 3,127 |
| Unrealized Gains (Losses) on Securities | (22) | (36) | 31 | 42 | 58 |
| Unrealized Gains (Losses) on Derivatives | 0 | (1) | (8) | (39) | (102) |
| Postretirement Benefits - Funded Status | 5 | ) | - | - | - |
| Accumulated Other Comprehensive Income | (17) | (37) | 23 | 3 | (44) |
| Total Common Equity | 6,151 | 4,735 | 3,951 | 3,383 | 3,083 |
| Shareholders' Equity | 6,151 | 4,735 | 3,951 | 3,383 | 3,083 |
| Total Liabilities \& Shareholders' Equity | \$56,230 | \$46,213 | \$40,437 | \$34,373 | \$32,875 |

Marshall \& Ilsley Corporation
Annual Financial Information

|  | YEARS ENDED DECEMBER 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2004 | 2003 | 2002 |
| AVERAGE ASSETS (Smillions) -2.1 - $\longrightarrow$ 2004 |  |  |  |  |  |
| Cash \& Due From Banks | \$1,024 | \$966 | \$835 | \$752 | \$708 |
| Trading Securities | 46 | 27 | 22 | 23 | 15 |
| Short - Term Investments | 303 | 237 | 171 | 264 | 717 |
| Investment Securities | 6,992 | 6,183 | 5,872 | 5,212 | 4,551 |
| Loans \& Leases: |  |  |  |  |  |
| Commercial Loans \& Leases: |  |  |  |  |  |
| Commercial Loans | 11,175 | 8,955 | 7,621 | 6,905 | 6,144 |
| Commercial Lease Financing | 516 | 439 | 397 | 390 | 395 |
| Total Commercial Loans \& Leases | 11,691 | 9,394 | 8,018 | 7,295 | 6,539 |
| Commercial Real Estate: |  |  |  |  |  |
| Commercial Mortgages | 10,346 | 8,576 | 7,659 | 6,901 | 5,703 |
| Construction Loans | 2,793 | 1,413 | 1,097 | 1,000 | 755 |
| Total Commercial Real Estate | 13,139 | 9,989 | 8,756 | 7,901 | 6,458 |
| Residential Real Estate: |  |  |  |  |  |
| Residential Mortgages | 5,736 | 4,239 | 2,855 | 2,335 | 2,171 |
| Construction Loans | 2,394 | 1,513 | 840 | 593 | 474 |
| Total Residential Real Estate | 8,130 | 5,752 | 3,695 | 2,928 | 2,645 |
| Personal Loans \& Leases: |  |  |  |  |  |
| Personal Loans | 1,483 | 1,525 | 1,632 | 1,874 | 1,388 |
| Personal Lease Financing | 145 | 128 | 155 | 285 | 468 |
| Home Equity Loans \& Lines | 4,540 | 4,988 | 4,765 | 4,110 | 3,530 |
| Total Consumer Loans \& Leases | 6,168 | 6,641 | 6,552 | 6,269 | 5,386 |
| Total Loans \& Leases | 39,128 | 31,776 | 27,021 | 24,393 | 21,028 |
| Reserve for Loan \& Leases Losses | (406) | (363) | (360) | (348) | (303) |
| Premises and Equipment, net | 551 | 458 | 448 | 441 | 418 |
| Goodwill \& Intangibles | 3,008 | 2,261 | 1,547 | 1,089 | 800 |
| Other Assets | 2,005 | 1,739 | 1,607 | 1,442 | 1,269 |
| Total Assets | \$52,651 | \$43,284 | \$37,163 | \$33,268 | \$29,203 |
| Memo: |  |  |  |  |  |
| Average Earning Assets | \$46,469 | \$38,223 | \$33,086 | \$29,892 | \$26,311 |
| Average Earning Assets Excluding Investment Securities |  |  |  |  |  |
| Unrealized Gains/(Losses) | \$46,555 | \$38,218 | \$33,044 | \$29,823 | \$26,213 |
| AVERAGE LIABILITIES (\$millions) |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Bank Issued Interest Bearing Activity: ${ }_{\text {a }}$ |  |  |  |  |  |
|  |  |  |  |  |  |
| Savings \& NOW | 3,031 | 3,096 | 3,388 | 3,149 | 2,352 |
| Money Market | 7,483 | 5,980 | 5,675 | 6,115 | 5,893 |
| Foreign Activity | 1,154 | 951 | 897 | 821 | 752 |
| Total Bank Issued Interest Bearing Activity | 11,668 | 10,027 | 9,960 | 10,085 | 8,997 |
| Bank Issued Time: |  |  |  |  |  |
| CDs greater than \$100,000 | 2,832 | 1,362 | 751 | 635 | 655 |
| All Other Time | 4,497 | 3,048 | 2,633 | 2,765 | 2,885 |
| Total Bank Issued Time | 7,329 | 4,410 | 3,384 | $\frac{3,400}{17,675}$ | 3,540 |
| Total Bank Issued Deposits | 24,333 | 19,380 | 17,930 | 17,675 | 16,046 |
| Wholesale: |  |  |  |  |  |
| Foreign Time | 1,430 | 1,006 | 975 | 1,251 | 1,055 |
| All Other | 5,826 | 5,715 | 5,083 | 3,060 | 1,542 |
| Total Wholesale | 7,256 | 6,721 | 6,058 | 4,311 | 2,597 |
| Total Deposits | 31,589 | 26,101 | 23,988 | 21,986 | 18,643 |
| Short - Term Borrowings | 3,638 | 2,926 | 2,908 | 3,139 | 4,188 |
| Long - Term Borrowings | 10,072 | 8,193 | 5,330 | 3,799 | 2,693 |
| Other Liabilities | 1,751 | 1,707 | 1,373 | 1,052 | 872 |
| Total Liabilities | 47,050 | 38,927 | 33,599 | 29,976 | 26,396 |
| AVERAGE SHAREHOLDERS' EQUITY (Smillions) |  |  |  |  |  |
| Shareholders' Equity | 5,601 | 4,357 | 3,564 | 3,292 | 2,807 |
| Total Liabilities \& Shareholders' Equity | \$52,651 | \$43,284 | \$37,163 | \$33,268 | \$29,203 |
| Memo: |  |  |  |  |  |
| Average Interest Bearing Liabilities | \$39,963 | \$32,277 | \$27,640 | \$24,734 | \$22,015 |

# Marshall \& Ilsley Corporation 

Annual Financial Information

|  | 2006 | 2005 |  | 2004 |  | 2003 |  | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| KEY RATIOS (a) |  |  |  |  |  |  |  |  |
| Net Interest Margin(FTE) / Avg. Earning Assets Interest Spread (FTE) | $\begin{aligned} & 3.27 \\ & 2.66 \end{aligned}$ | \% | $\begin{aligned} & 3.40 \\ & 2.93 \end{aligned}$ | \% | $\begin{aligned} & 3.61 \\ & 3.30 \end{aligned}$ | \% | $\begin{aligned} & 3.76 \% \\ & 3.43 \end{aligned}$ | $\begin{aligned} & 4.04 \% \\ & 3.63 \end{aligned}$ |
| Etficiency Ratio | 62.6 |  | 62.6 |  | 62.4 |  | 64.5 | 62.7 |
| Efficiency Ratio without Metavante | 50.8 |  | 50.7 |  | 50.8 |  | 54.6 | 53.3 |
| Return on Assets | 1.56 |  | 1.63 |  | 1.63 |  | 1.57 | 1.57 |
| Return on Equity | 14.58 |  | 16.21 |  | 17.00 |  | 15.87 | 16.32 |
| Equity / Assets (End of Period) | 10.94 |  | 10.25 |  | 9.77 |  | 9.84 | 9.38 |
| MARGIN ANALYSIS (b) |  |  |  |  |  |  |  |  |
| Loans and Leases: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Commercial Real Estate | 7.41 |  | 6.27 |  | 5.50 |  | 5.81 |  |
| Residential Real Estate | 7.05 |  | 6.13 |  | 5.53 |  | 6.03 | 6.97 |
| Home Equity Loans \& Lines | 7.28 |  | 6.28 |  | 5.49 |  | 5.84 | 6.69 |
| Personal Loans \& Leases | 7.22 |  | 6.05 |  | 5.17 |  | 5.41 | 6.65 |
| Total Loans \& Leases | 7.30 |  | 6.17 |  | 5.31 |  | 5.49 | 6.28 |
| Investment Securities | 5.20 |  | 5.01 |  | 4.95 |  | 4.90 | 6.48 |
| Trading Securities | 1.45 |  | 0.89 |  | 1.26 |  | 1.16 | 2.21 |
| Short-Term Investments | 5.31 |  | 3.66 |  | 1.40 |  | 0.97 | 1.56 |
| Interest Income(FTE) / Avg. Interest Earning Assets | 6.97 | \% | 5.97 | \% | 5.23 | \% | 5.34 \% | $6.18 \%$ |
| Interest Bearing Deposits: |  |  |  |  |  |  |  |  |
| Bank Issued Interest Bearing Activity | 3.31 | \% | 1.92 | \% | 0.78 | \% | 0.75 \% | 1.22 \% |
| Bank Issued Time | 4.40 |  | 3.21 |  | 2.45 |  | 2.51 | 3.25 |
| Total Bank Issued | 3.73 |  | 2.31 |  | 1.20 |  | 1.19 | 1.79 |
| Wholesale | 4.82 |  | 3.14 |  | 1.91 |  | 1.57 | 2.27 |
| Total Interest Bearing Deposits | 4.03 |  | 2.58 |  | 1.42 |  | 1.28 | 1.87 |
| Short - Term Borrowings | 5.14 |  | 3.63 |  | 2.11 |  | 2.58 | 3.59 |
| Long - Term Borrowings | 4.73 |  | 4.03 |  | 3.69 |  | 4.30 | 4.73 |
| Interest Expense / Avg. Interest Bearing Liabilities | 4.31 | \% | 3.04 | \% | 1.93 | \% | 1.91 \% | 2.55 \% |
| Net Interest Margin(FTE) / Avg. Earning Assets | 3.27 | \% | 3.40 | \% | 3.61 | \% | 3.76 \% | 4.04 \% |
| Interest Spread (FTE) | 2.66 | \% | 2.93 | \% | 3.30 | \% | 3.43 \% | 3.63 |
| NONPERFORMING ASSETS |  |  |  |  |  |  |  |  |
| Nonaccrual Loans \& Leases: |  |  |  |  |  |  |  |  |
| Commercial | \$50.9 |  | \$43.7 |  | \$41.0 |  | \$56.1 | \$81.4 |
| Real Estate: $\$$ |  |  |  |  |  |  |  |  |
| Construction \& Land Development | 71.3 |  | 0.9 |  | 0.6 |  | 0.8 | 0.1 |
| Commercial Mortgage | 57.7 |  | 31.3 |  | 34.2 |  | 45.0 | 48.6 |
| Residential Mortgage | 82.7 |  | 55.4 |  | 46.9 |  | 50.0 | 53.8 |
| Total Real Estate | 211.7 |  | 87.6 |  | 81.7 |  | 95.8 | 102.5 |
| Lease Financing | 1.1 |  | 1.5 |  | 4.5 |  | 13.3 | 2.8 |
| Personal | 1.2 |  | 1.9 |  | 0.6 |  | 1.2 | 1.5 |
| Total Nonaccrual Loans \& Leases | 264.9 |  | 134.7 |  | 127.8 |  | 166.4 | 188.2 |
| Renegotiated | 0.1 |  | 0.2 |  | 0.2 |  | 0.3 | 0.3 |
| Past 90 Days or More | 3.0 |  | 5.7 |  | 4.4 |  | 6.1 | 6.0 |
| Total Nonperforming Loans \& Leases | 268.0 |  | 140.6 |  | 132.4 |  | 172.8 | 194.5 |
| Other Real Estate Owned | 25.5 |  | 8.9 |  | 8.0 |  | 13.2 | 8.7 |
| Total Nonperforming Assets | \$293.5 |  | \$149.5 |  | \$140.4 |  | \$186.0 | \$203.2 |

Notes: (a) Based on Core Operating activities in 2006.
(b) Based on average balances excluding fair value adjustments for available for sale securities.

# Marshall \& Ilsley Corporation 

Annual Financial Information


Marshall \& Ilsley Corporation
Reconciliation of Core Operating Income to Net Income

| Reconciliation of Core Operating Income to Net Income - 2006 | Three Months Ended December 31, 2006 |  | Three Months Ended September 30, 2006 |  | Three Months Ended June 30, 2006 |  | Three Months Ended March 31, 2006 |  | Twelve Months Ended December 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Amount } \\ (\$ \text { in millions }) \\ \hline \end{gathered}$ | $\begin{gathered} \text { Per } \\ \text { Diluted Share } \end{gathered}$ | $\begin{gathered} \text { Amount } \\ (\$ \text { in millions }) \\ \hline \end{gathered}$ | $\begin{gathered} \text { Per } \\ \text { Diluted Share } \end{gathered}$ | $\begin{gathered} \text { Amount } \\ (\$ \text { in millions }) \\ \hline \end{gathered}$ | $\begin{gathered} \text { Per } \\ \text { Diluted Share } \end{gathered}$ | $\begin{gathered} \text { Amount } \\ \text { (\$ in millions) } \end{gathered}$ | $\begin{gathered} \text { Per } \\ \text { Diluted Share } \end{gathered}$ | $\begin{gathered} \text { Amount } \\ (\$ \text { in millions }) \end{gathered}$ | Per Diluted Share |
| Total Non-Interest Revenues (Core Operating) | \$502.7 |  | \$477.3 |  | \$481.7 |  | \$472.2 |  | \$1,933.9 |  |
| Derivative Gain(Loss) - Discontinued Hedges | (20.2) |  | 43.8 |  | (20.7) |  | (21.3) |  | ${ }^{(18.5)}$ |  |
| Total Non-Interest Revenues (GAAP) | \$482.5 |  | \$521.1 |  | \$461.0 |  | \$450.9 |  | \$1,915.4 |  |
| Pre-Tax Core Operating Earnings | \$316.1 |  | \$313.6 |  | \$303.1 |  | \$281.2 |  | \$1,214.1 |  |
| Derivative Gain/(Loss) - Discontinued Hedges | (20.2) |  | 43.8 |  | (20.7) |  | (21.3) |  | (18.5) |  |
| Pre-Tax Earnings (GAAP) | \$295.9 |  | \$357.4 |  | \$282.4 |  | \$259.9 |  | \$1,195.6 |  |
| Income Taxes - Core Operating Income Tax Expense/(Benefit) Derivative Gain/(Loss) - Discontinued Hedges | \$97.7 <br> $(7.2)$ |  | $\$ 102.7$ 15.8 |  | $\$ 99.4$ $(7.5)$ |  | \$94.4 $(7.6)$ |  | $\$ 394.3$ $(6.5)$ |  |
| Income Taxes (GAAP) | \$90.5 |  | \$118.5 |  | \$91.9 |  | \$86.8 |  | 9387.8 |  |
| Core Operating Income | \$218.4 | \$0.84 | \$210.9 | \$0.81 | \$203.7 | \$0.79 | \$186.8 | \$0.78 | \$819.8 | \$3.22 |
| Derivative Gain/(Loss) - Discontinued Hedges, net of tax | (13.0) | (0.05) | 28.0 | 0.11 | (13.2) | (0.05) | (13.7) | (0.06) | (12.0) | (0.05) |
| Net Income (GAAP) | \$205.4 | S0.79 | \$238.9 | \$0.92 | \$190.5 | \$0.74 | \$173.1 | \$0.72 | \$807.8 | \$3.17 |
| Average Shareholders' Equity Core Operating Activities | \$6,074 |  | \$5,883 |  | \$5,691 |  | \$4,833 |  | \$5,624 |  |
| Cumulative Derivative Adjustments - Discontinued Hedges, net of tax | (24) |  | (23) |  | (27) |  | (19) |  | ${ }^{(23)}$ |  |
| Average Shareholders' Equity (GAAP) | \$6,050 |  | 55,860 |  | \$5,664 |  | \$4,814 |  | \$5,601 |  |
| Based on GAAP |  |  |  |  |  |  |  |  |  |  |
| Efficiency Ratio | 63.6 |  | 59.6 \% |  | 64.5 \% |  | 64.5 \% |  | 62.9 \% |  |
| Efficiency Ratio without Metavante | 52.5 |  | 48.5 |  | 53.3 |  | 51.1 |  | 51.3 |  |
| Return on Assets | 1.47 |  | 1.74 |  | 1.43 |  | 1.50 |  | 1.53 |  |
| Return on Equity | 13.47 |  | 16.17 |  | 13.49 |  | 14.58 |  | 14.42 |  |
| Reconciliation of Core Operating Income to Net Income - 2007 | Three Months Ended September 30, 2007 |  | Three Months Ended June 30, 2007 |  | Three Months Ended March 31, 2007 |  |  |  |  |  |
|  | Amount |  | Amount | Per | Amount | Per |  |  |  |  |
|  | (S in millions) | Diluted Share | (S in millions) | Diluted Share | ( S in millions) | Diluted Share |  |  |  |  |
| Total Non-Interest Expenses (Core Operating) | \$571.4 |  | \$574.0 |  | \$551.5 |  |  |  |  |  |
| Metavante Transaction Costs | 5.4 |  | 2.6 |  | 1.5 |  |  |  |  |  |
| Total Non-Interest Expenses (GAAP) | \$576.8 |  | \$576.6 |  | \$553.0 |  |  |  |  |  |
| Pre-Tax Core Operating Earnings | \$332.9 |  | \$332.9 |  | \$328.8 |  |  |  |  |  |
| Metavante Transaction Costs | (5.4) |  | (2.6) |  | (1.5) |  |  |  |  |  |
| Pre-Tax Earnings (GAAP) | \$327.5 |  | \$330.3 |  | \$327.3 |  |  |  |  |  |
| Income Taxes - Core Operating Income | \$107.6 |  | $\$ 110.3$ |  | $\$ 110.7$ |  |  |  |  |  |
| Income Taxes (GAAP) | \$107.6 |  | \$110.0 |  | \$110.5 |  |  |  |  |  |
| Core Operating Income | \$225.3 | \$0.85 | \$222.6 | \$0.84 | \$218.1 | \$0.83 |  |  |  |  |
| Metavante Transaction Costs, net of tax | (5.4) | (0.02) | (2.3) | (0.01) | (1.3) | - |  |  |  |  |
| Net Income (GAAP) | \$219.9 | 50.83 | \$220.3 | 50.83 | \$216.8 | \$0.83 |  |  |  |  |
| Based on GAAP |  |  |  |  |  |  |  |  |  |  |
| Efficiency Ratio | 60.9 \% |  | 62.6 \% |  | 61.1 \% |  |  |  |  |  |
| Efficiency Ratio without Metavante | 50.8 |  | 51.7 |  | 50.7 |  |  |  |  |  |
| Return on Assets | 1.47 |  | 1.53 |  | 1.56 |  |  |  |  |  |
| Return on Equity | 12.91 |  | 13.54 |  | 14.05 |  |  |  |  |  |

